ANNUAL REPORT July 2017-June 2018
DISTINCTIVE OUTCOMES THAT TRANSFORM COMMUNITIES

30 Greater Pittsburgh communities served

Of Our Student Parents:
68% in College
27% in Career Training
5% in High School

16 graduates celebrated
10 parents & 6 children

98% of alumni are in a higher income bracket than when they enrolled

11% attendance rate increase from last year

Over 100,000 hours of no or low cost child care provided to families

200 Community Partnerships strengthened services

84¢ of every dollar went directly to serving our children and families

4481 hours donated by 210 volunteers

Our programming helped parents build relationships and improve emotional skills

92% of our children received quarterly developmental assessments

97 parenting classes & 18 guest speakers

100% of kindergarten readiness skills mastered by Pre-K graduates

498 community referrals connected families to needed resources

96% of children achieved age-appropriate skill level or higher

94% of parents participated in regular family meetings with Family Support Director

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**OUR MISSION**

Angels’ Place provides exceptional family support and quality early childhood education to help parents in need and their children become lifelong learners and create a brighter future.

Entering our 35th year of serving the Greater Pittsburgh Region illustrates the dedication and compassion of our community of donors, volunteers, staff and families. On behalf of our organization, we thank you for creating opportunities for our parents and children helping them to navigate life and successfully confront obstacles. Thank you for building brighter futures for two generations.

The efforts of our committed staff are strengthened by the legion of supporters who offer their time, energy, talent and financial and in-kind resources. Together with our distinguished Board of Directors, I thank you for your allegiance to Angels’ Place and your steadfast belief in the power of families to positively impact our community. This annual report offers an overview of our work championed by all of you. Enjoy!

*Beth E. Banas, Executive Director*

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### Production

Early childhood education, child care and family support helped parents take their first steps towards big change. Services were provided at no cost to student parents who are single and meet low-income guidelines. The only program offering this unique range of benefits, Angels’ Place remains dedicated to families.

Meeting the needs of the entire family, children were actively engaged while their parents strived to reach their educational and career goals. Experiences in the first five years form a child’s character enabling healthy growth and development. Our teachers created a curriculum that enriched a child’s ability to advance through life, constructing a foundation for school readiness and emotional well-being.

Our exceptional Family Support Program promoted parent engagement. Parent education activities enlightened participants in areas of self-sufficiency, housing security, financial literacy and child development. Facing at risk challenges, families also received counseling, community referrals and help with practical needs like clothing, diapers, and other necessary supplies.

The combination of both programs has a ripple effect not only for our families but on our society as well. Ensuring parents and their children have access to resources needed and the education deserved, we build strong communities and successful parenting of the next generation.

### Design

Essential to our mission, donors and volunteers provided the critical resources that grant parents and children the opportunity to thrive. The continued and kind generosity of individuals, donors, foundations, businesses, community groups and churches infused our program with sustenance. Relationships with nonprofit partners provided aid to clients who required assistance in addition to Angels’ Place programming.

The blended efforts of many supporters are responsible for our organization’s success and longevity. A list of highly regarded contributors is featured on our website at angelsplacepgh.org.

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### Prospects

- Further teacher development towards certification in Infant Mental Health.
- Ensure all stakeholders are recognized for their contributions to our organization.
- Create our new strategic plan.
- Cultivate our Alumni network and outcomes.
- Develop our Customer Relationship Database to maximize productivity.
- Sustain revenue streams for our program.
- **Join us in recruiting new supporters to help strengthen the organization!**

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### Income

<table>
<thead>
<tr>
<th>Source</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Revenue</td>
<td>26%</td>
</tr>
<tr>
<td>Contributions</td>
<td>19%</td>
</tr>
<tr>
<td>Government Grants</td>
<td>9%</td>
</tr>
<tr>
<td>Special Events</td>
<td>6%</td>
</tr>
<tr>
<td>Client Revenue</td>
<td>3%</td>
</tr>
<tr>
<td>Donated Goods &amp; Services</td>
<td>3%</td>
</tr>
<tr>
<td>Foundation Grants</td>
<td>3%</td>
</tr>
<tr>
<td>Special Events</td>
<td>6%</td>
</tr>
<tr>
<td>Management &amp; General</td>
<td>11%</td>
</tr>
<tr>
<td>Fundraising</td>
<td>5%</td>
</tr>
<tr>
<td>Total</td>
<td>100%</td>
</tr>
</tbody>
</table>

### Expenses

<table>
<thead>
<tr>
<th>Category</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Services</td>
<td>34%</td>
</tr>
<tr>
<td>Management &amp; General</td>
<td>11%</td>
</tr>
<tr>
<td>Fundraising</td>
<td>5%</td>
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