Dear Friends,

Thank you for helping to make our 2011-12 fiscal year a good one! Throughout this report, you will learn of the ways your investments in our program have benefited the lives of children and their parents who are enrolled at our three centers. Every dollar received is put to good use, and I hope you enjoy reading about the accomplishments that your giving has fostered.

Whether you make financial donations, volunteer your time or keep us in your prayers, we appreciate you! And, we say thanks for believing in our mission and in our team to do good work. We all reap the benefits together as a community when parents complete schoolwork, graduate and move forward into meaningful careers.

As you read the report, you will also learn that we completed the fiscal year with a deficit. While we were able to bring in 89% of the revenue needed to operate, we also had to access funds from our reserves. Long-term sustainability is a top goal in our current strategic plan, and we encourage all of our supporters to share suggestions. As in years past, this annual report serves as a call for volunteers to engage in important work alongside our team. And, this year is no exception! If you have a talent or skill to share, we would love the opportunity to get you involved in the mission of Angels’ Place. Particularly, if you have a heart for fundraising, please let me know. Your help and time will be greatly appreciated.

Thank you again for your support this past year. We hope many blessings are yours in the upcoming year!

With deep gratitude,

Michelle Smith Tipton - Executive Director

Mission Statement

Committed to the belief that every life is valuable, the mission of Angels’ Place, Inc., a nonprofit 501(c)(3) organization, is to provide single parents who are low-income, full-time students with the help needed to complete their education, so that they may secure satisfying employment, establish careers and become self-sufficient citizens. Through no-pay child care and family support programs that embody the best practices of education, family and child development, Angels’ Place provides a loving, nurturing, safe and healthy environment that every parent and child deserves.
Families

In the 2011-2012 fiscal year Angels’ Place served 70 children – 20 infants, 22 toddlers, and 28 preschoolers. Of the children enrolled, 92.9% were assessed with the Revised Brigance Diagnostic Inventory of Early Development in May 2012 either as “at age appropriate skill level,” as “exceeding age appropriate skill level,” or as “at advanced skill level.”

On the Kindergarten Readiness Checklist the six children bound for kindergarten after the conclusion of the 2011-2012 school year mastered an average of 95% of the skills needed to be ready for kindergarten.

These excellent outcomes would exceed expectations for virtually any group of young children. The children, parents, and teaching staff at Angels’ Place have distinguished themselves, and their hard work has resulted in great strides in the children’s school readiness.

During this time period, 55 single parents were enrolled. Fourteen parents graduated from Angels’ Place in the most recent year – two more than last year. They have gone on either to jobs or to higher education.

The Pittsburgh region graciously supports families enrolled at Angels’ Place by sharing donations of clothing, toys and books throughout the year.

Below is the amount of donations received by each center this year:

<table>
<thead>
<tr>
<th>Clothing</th>
<th>Toys</th>
</tr>
</thead>
<tbody>
<tr>
<td>✽ 75 bags (Brookline)</td>
<td>✽ 30 boxes (Brookline)</td>
</tr>
<tr>
<td>✽ 35 bags (Swissvale)</td>
<td>✽ 32 boxes (Swissvale)</td>
</tr>
<tr>
<td>✽ 56 bags (North Side)</td>
<td>✽ 23 boxes (North Side)</td>
</tr>
</tbody>
</table>

Angels’ Place assists families in need, (whether or not they receive other services at Angels’ Place), by sharing donations of clothing when requested. This year, 93 bags of clothing were collectively donated to others in need by our three centers.

To find out more about supporting Angels’ Place by making donations, please visit www.angelsplacepgh.org and read about our Wish List and Gift Acceptance Policy.
Some factors contributing to parents and children meeting goals are:

- Parents who have high levels of involvement, are committed to growing as individuals and who leverage on-site agency support and education to benefit their families

- The support of the community – including dedicated volunteers, in and out of the classrooms, working alongside our team

- Donors who see value in our mission and give generously to see it succeed

- Community partners who collaborate on projects that mutually benefit those receiving services

- Professionals who embrace the agency’s philosophies and National Association for the Education of Young Children standards, and work toward a unified vision of best practices

- Our extensive investment in staff training which helps our employees meet the needs of Angels’ Place families

- Strong and supportive teacher-parent relationships that foster communication about children’s development

- Evaluation which enables us to determine progress and provides a solid foundation both for the areas in which to make adjustments and for the recognition of successes

“Thank you so much for everything you have done for Jordan and me. You have helped me achieve my goals. I will miss you all very much.”

- Celeste on her last day (after graduation)
Volunteers

Volunteers enhance our services, from assisting in the classrooms and on field trips, to organizing the Centers’ clothing donation rooms, to pulling up weeds, to serving on the Executive Board of Directors. During this year 49 individual volunteers, ranging from 17 – 81 years of age, assisted us on a weekly or regular basis – collectively giving 1,631 hours. In addition, 21 groups (220 individuals) volunteered at one of our Centers during the year, collectively contributing 1,130 hours.

Our Team

22 employees (19 full-time, 3 part-time)

Administrative Team

- Beth Banas – Senior Program Director, Swissvale
- Jennifer Leck – Program Director, North Side
- Meliza Jackson – Director of Development
- Megan Lindeman – Family Support Specialist
- Diane Mazza – Financial Administrator
- Andrea Schachner – Program Director, Brookline
- Michelle Kantes – Administrative Assistant, Swissvale
- Leslie Sparks – Administrative Assistant, North Side
- Michelle Smith Tipton – Executive Director

One of our dedicated volunteers, Shannon Evans, received the 2012 Jefferson Award, which is given out annually by the Pittsburgh Post-Gazette, in recognition for outstanding volunteerism and service to Angels’ Place.
Supporters

We give heartfelt thanks to the hundreds of individuals, families, schools, businesses, community groups, foundations and houses of worship which have donated gifts of money and other items. It is only through their generosity and kindness that Angels’ Place can operate. While we deeply appreciate all of the support that we have received throughout the year, it is not possible to list everyone in this report. Listed below are some of the major contributors for the past fiscal year. We strive for accuracy, but mistakes can occur. If we have made an error, please accept our apologies.

- Mr. & Mrs. John P. Abriola
- Allegheny County Medical Society Foundation
- Allegheny County District Attorney’s Office
- Allegheny Technologies, Inc.
- Mr. & Mrs. John G. Arch
- Mr. Enrico D. Arzenti
- Ayers Foundation
- Bank of New York Mellon
- Mr. & Mrs. James A. Baranowski
- Allen H. & Selma W. Berkman Charitable Trust
- Bessie F. Anathan Charitable Trust of The Pittsburgh Foundation
- Bistro To Go, LLC
- Mr. & Mrs. John A. Blohm
- Ms. Gyndolyn Bradford
- Ms. Mary Kay Brown
- Dr. Francis A. Cappetta
- The Rev. David & Dr. Sharon Carver
- Casey Family Charitable Fund of The Pittsburgh Foundation
- Mrs. Stephanie J. Caskowski
- Center Presbyterian Church
- Mr. & Mrs. Charles M. Cleaveland
- Mr. & Mrs. Thomas G. Coleman
- Cross Roads Presbyterian Church
- Mr. & Mrs. John C. Daller
- Ms. Elizabeth B. DiSalle
- Dominion
- Mr. & Mrs. John Donaher
- Mr. & Mrs. J. Christopher Donahue
- Mr. & Mrs. John F. Donahue
- Mr. & Mrs. Thomas R. Donahue
Donahue Family Foundation, Inc.
Dr. & Mrs. Brian W. Donnelly
Mr. Peter P. Donovan
Mr. Bernard J. Dougherty
Ms. Eleanor M. Dubus
ELG Haniel Metals Corp
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Equitable Gas Company
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Evangelical Lutheran Church in America
Mrs. Mary Jean Evans
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Wilson J. & Karen A. Farmerie Charitable Foundation
Federated Investors Foundation, Inc.
First Commonwealth Bank
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Chuck Foley Memorial Foundation
Ms. Eileen Gelet
The Ging Foundation
Mr. & Mrs. Edward D. Ging
GMA Foundations
Mr. & Mrs. Lawrence E. Gorman
H & J Fund of The Pittsburgh Foundation
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Kohl’s
Kretschmann Farm
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St. Ferdinand Parish
Rev. Edward Kunco
Mrs. Elsie Y. Lewis
Thomas Marshall Foundation
Ms. Danelle Martin
Massey Charitable Trust
William B. McLaughlin Charitable Trust
McMurray Rotary Club
Richard King Mellon Foundation
Dr. & Mrs. Peter M. Melotti
MICASU Fund of The Pittsburgh Foundation
Minerd & Sons, Inc.
Mr. & Mrs. Martin E. Mueller
Mr. & Mrs. Thomas H. Murray
Mrs. Marie C. Murrin
Neill C. Stouffer Fine Interiors
Northwest Savings Bank
A.J. & Sigismunda Palumbo Charitable Trust
Mr. & Mrs. Douglas A. Papa
The T. R. Paul Family Foundation
Peters Township Referrals
Pittsburgh Children’s Foundation, Inc.
The Pittsburgh Foundation
The PNC Foundation
Ms. Cleopatra Ponder
Mr. & Mrs. Robert J. Priganc
Mr. & Mrs. James E. Rohr
Rosalie Fund of The Pittsburgh Foundation
Rosedale Technical Institute
Rudd Equipment Company
Christian Mothers & Guild, Saint Anne Church
Saint John Neumann Women’s Guild, Saint Joseph Church
Christian Mothers Guild, Saints Simon and Jude Church
The John & Kathleen Schreiber Foundation
Mr. & Mrs. Shawn Sear
Mr. & Mrs. Kevin Sheehan
Mrs. Carol A. Sipe
Ms. Mary E. Smith
Mr. Joseph Stiehm
Mr. & Mrs. Raymond L. Szalay
Mr. James W. Thomas
Mr. & Mrs. Daniel E. Thornton
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Mr. & Mrs. Joseph A. Tipton
Towercare Technologies, Inc.
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D. L. Townsend Insurance Agency, LLC
Trader Jack’s
United States Steel Corporation
UPMC Diversified Services
UPMC Health Network
The Valspar Corporation
Wildenhain Family Charitable Fund
Mr. Christian F. Winter
The Women’s Board of Pittsburgh
Mr. & Mrs. Paul F. Wright
Zion Lutheran Church

“I can’t thank you enough for all that you have done for us. Angels’ Place is truly one-of-a-kind and I don’t know what we’d do without you.”

- Chelsey
Advisory Board Members

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DL Astorino/Horizon
Jennifer Abney
Morning Co-Anchor, WPXI-TV
James Ayers
Chairman, Ayers Foundation
Joe DeNardo
Meteorologist, WTAE-TV
Mary Jean Evans
Real Estate Manager
Ralph A. Falbo
CEO, Ralph Falbo, Inc.
Peggy Finnegan
Evening Co-Anchor, WPXI-TV
Deborah Holland
President, DLJ & Associates
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Joanna Mittereder
Social Work Consultant
John E. Murray, J.D., S.J.D.
Chancellor, Duquesne University
Judy O’Connor
Community Leader
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Retired Pittsburgh Police Assistant Chief
Sandy Usher
Community Leader
Dolores Warwick
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Nancy L. Daller
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Retired, CCAC Boyce Campus Child Development Center Director
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Senior Vice President, PNC Bank

David L. Townsend
D. L. Townsend Insurance Agency, LLC, Owner
Mary Winter
Director Emerita, Angels’ Place, Inc.
Michelle Smith Tipton
Executive Director, Angels’ Place, Inc.
*Joined the Executive Board in October 2012

A Place To Grow
In the year ending June 30, 2012, about 25% ($284,272) less was received in contributions than had been budgeted. On a positive note, the fiscal year’s expenses were also less than budgeted, by 18% ($202,549).

From the year beginning July 1, 2011 to the year ending June 30, 2012, donations from companies through the state’s Educational Improvement Tax Credit (EITC) program increased by 42%.

Thank you to these EITC donors during the 2011-12 fiscal year:

✽ Allegheny Ludlum Corporation (Allegheny Technologies)
✽ Northwest Savings Bank
✽ Equitable Gas Company
✽ United States Steel Corporation
✽ UPMC Diversified Services
✽ First Commonwealth Bank
✽ Highmark Keystone Health Plan West
✽ UPMC Health Network

Through the Educational Improvement Tax Credit program, businesses of any size can make contributions to our Pre-Kindergarten Scholarship Organization. This results in a dollar-for-dollar reduction in the company’s Pennsylvania taxes, up to $10,000 (www.newpa.com/eitc).
Fundraising

Angels’ Place is working on additional avenues for sources of funds, including encouraging more community groups to hold fund-raising events on behalf of Angels’ Place. Peters Township Referrals, a business professionals’ referral group, hosted a bowling event benefiting Angels’ Place. In December, WGIILS PITTSBURGH held an event to benefit Swissvale Center. The Women’s Board of Pittsburgh’s annual dinner generated $35,000 for Swissvale Center, and a North Side group gifted us with the proceeds of their Titanic 100th anniversary dinner.

Halo Award Dinner 2011
• recipients of the Halo Award were Dr. Norbert and Mary Winter
• raised $54,820.64

Peters Township Referrals
• raised $2,650.00

Women’s Board of Pittsburgh
• raised $35,000.00

Highmark Walk for a Healthy Community
• raised $7,038.26

WGIILS PITTSBURGH
• raised $500.00

Titanic Benefit Dinner
• raised $4,760.00

Large and small, group efforts to raise funds for Angels’ Place are much appreciated!
Strategic Plan Update

The Swissvale and Brookline Centers each were re-accredited in 2011 after site visits by, and extensive documentation to, National Association for the Education of Young Children (NAEYC). Our North Side Center, which also is NAEYC accredited, has been preparing for a re-accreditation visit which will take place in 2013.

Children at all of our Centers began participating in Message from Me, an initiative that enables children to communicate during the school day with their parents and other supportive figures in their lives. (Created by a partnership between CMU, PNC, and the Pennsylvania Association for the Education of Young Children, Message from Me brings children's accomplishments directly to their loved ones in real time.) All of our Centers also involved their communities in celebrating the Week of the Young Child.

Angels’ Place is drawing close to completion of our current Strategic Plan which covers six broad areas of development: Programs and Evaluation, Outreach and Marketing, Human Resource Management, Financial Stability, Facilities Management, and Governance. One of the activities being implemented by the Executive Board of Directors and the Administrative Team around Strategic Plan goals concerns the Pennsylvania Association of Nonprofit Organizations (PANO).

Angels’ Place joined PANO, which administers a voluntary certification process to recognize those nonprofits which have high marks in accountability and overall management. We have made some changes over the past two years as we pursue the PANO Standards of Excellence Certification.

Addressing the Strategic Plan area of Human Resource Management, Angels’ Place took some steps to ameliorate employee attrition. The Orientation Passport for new employees and the Employee Handbook were redesigned and put into use during this time.

To reach those who need Angels’ Place most, in late summer in both 2011 and 2012 bus posters created by a volunteer were featured on routes serving our Centers. A brochure publicizing our Pre-kindergarten program also has been created to inform eligible parents of this exceptional opportunity for their preschool children, and our website was redesigned this year.

The Executive Director participated in the Pittsburgh Leadership Foundation’s Leaders Collaborative during the fiscal year. Teachers each completed 24 hours of training while Program Directors each completed 27 training hours, and administrators also received training.
Get in Touch with Us

Website: www.angelsplacepgh.org
Email: info@angelsplacepgh.org

There’s an angel in your neighborhood.

Angels’ Place provides child care at no cost, family support, and a brighter future for low-income, student parents and their children.

Check Us Out on Facebook

Follow Us on Twitter

Visit or call one of our three Pittsburgh locations.
angelsplacepgh.org • 412.321.4447
Angels’ Place offers a sincere thank you to Laurel Valley Graphics and Ace Bindery Corporation for kindly donating the printing and binding of this annual report.